



Laurent GERVAIS

PARTNER

AXCEL Partners France

Laurent started his career in different operational positions over 12 years before moving on to the consulting industry where he managed engagements for major clients for the past 20 years.

After graduation he contributed to the development of systems for the defence activities of Thales before moving on to commercial responsibilities for overseas markets for the Asia Pacific region.

He, then joined the AT&T Group, staying on with the Communications Software division of Lucent Technologies addressing the Telco market in sales & marketing for France and business development for the Southern Europe area.

Building on this strong background, he held managing positions in the consulting industry for Deloitte and KMPG before taking over the Industry & Services practice for Atos Consulting as a Partner, where he also managed several transverse practices.